



Serving the Municipalities of Southwestern Maine For Over 50 years

TO: Public Works Directors

FROM: Marian Alexandre

RE: 2017-18 Sign Bid Award

This year's **Bid to Supply Signs, Posts and Other Traffic Control Products Bid** for the contract period August 2, 2017 through August 1, 2018 has been split between **Perma-Line Corp. of N.E., Brockton, MA** and **Vulcan Signs, Foley, AL**.

Please see the following pages for the awarded product for each vendor as well as ordering information and a price list.

Perma-Line

- Custom, Multi Color Digitally Printed Signs.
- Please note: We did not bid design work, but Perma-line has the **lowest price for this work.**
- Custom, Multi Color Adhesive Logos.
- Conspicuity Reflective Tape – ASTM I.
- # 8 Metro Wing Brackets.
- Posts – U Channel (3 ½', 3#/FT, 8', 10', and 12'), Tubular (8', 10', and 12'), and Square (3' and 10').
- Other – Brightsides, Curves, Barricades (Plastic), Barricades (Wooden), Flashers w/ Photo Cell, Barrels – sand filled, Barrels – regular base, and traffic cones (18", 28", and 36").
- Please see the enclosed price list for pricing on individual signs by sign type, size, and ASTM grade.

To order, contact: Ray Borgatti, 508-588-6240, ray.permaline@verizon.net

Vulcan Signs

- Custom, Multi Color Digitally Printed Signs.
- Conspicuity Reflective Tape – ASTM IV and ASTM XI1
- Please see the enclosed price list for pricing on individual signs by sign type, size, and ASTM grade.

To order, contact: David B. Beviacqua, 800-633-6845, vulcan3@vulcainc.com

1 Note: Vulcan Signs submitted their price for this item by the roll, which works out to \$83.10 per roll of 2" x 50 yds. or \$3.32 / s.f. for ASTM IV, and \$99.73 per roll of 2" x 50 yds. or \$3.99 / s.f. for ASTM XI.

2017-2018 SIGN BID - RESULTS

Low bids in Yellow

Sign Type	Grade	Perma-Line			Vulcan		
		ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade	ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade
		PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT
CUSTOM, MULTI-COLOR DIGITALLY PRINTED SIGNS		\$ 8.73	\$ 9.44	\$ 11.73	\$ 6.03	\$ 6.40	\$ 8.23
CUSTOM, MULTI-COLOR ADHESIVE LOGOS		\$ 18.97	\$ 21.97	\$ 25.97	Invalid Bid	Invalid Bid	Invalid Bid
*Design work extra/can provide art work		No Charge			\$ 25.00	\$ 25.00	\$ 25.00

		PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT		PRICE PER ROLL 2" X 50 YDS	PRICE PER ROLL 2" X 50 YDS
CONSPICUITY REFLECTIVE TAPE		\$ 3.97	\$ 3.97	\$ 4.97	N/A	\$ 83.10	\$ 99.73

	Sizes	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH
STOP	24 x 24	\$ 13.02	\$ 17.08	\$ 27.99	\$ 15.83	\$ 17.34	\$ 25.64
	30 x 30	\$ 20.49	\$ 25.28	\$ 44.44	\$ 24.56	\$ 26.91	\$ 51.65
	36 x 36	\$ 26.51	\$ 38.43	\$ 62.15	\$ 35.13	\$ 39.16	\$ 57.71
	48 x 48	\$ 47.19	\$ 68.32	\$ 109.04	\$ 62.19	\$ 71.19	\$ 102.37

STOP (Signs Fabricated with Premium Protective Graffiti Overlay Film)	24 x 24	\$ 19.84	\$ 27.72	\$ 38.99	\$ 23.86	\$ 25.16	\$ 32.95
	30 x 30	\$ 30.97	\$ 43.28	\$ 55.57	\$ 37.10	\$ 39.14	\$ 51.31
	36 x 36	\$ 44.64	\$ 62.37	\$ 72.57	\$ 53.70	\$ 57.77	\$ 74.13
	48 x 48	\$ 64.21	\$ 109.04	\$ 119.04	\$ 95.20	\$ 102.47	\$ 131.56

YIELD	30 x 30	\$ 9.09	\$ 13.71	\$ 23.56	\$ 13.04	\$ 14.57	\$ 20.87
	36 x 36	\$ 11.59	\$ 18.71	\$ 29.56	\$ 18.51	\$ 20.23	\$ 27.92
	48 x 48	\$ 25.19	\$ 38.41	\$ 56.91	\$ 35.73	\$ 40.16	\$ 55.93

SPEED	18 x 24	\$ 10.14	\$ 13.14	\$ 21.73	\$ 12.39	\$ 13.77	\$ 19.83
	24 x 30	\$ 16.89	\$ 21.89	\$ 36.21	\$ 20.65	\$ 22.57	\$ 33.05

Sign Type	Sizes	Perm-Line			Vulcan		
		ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade	ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade
		PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH
SCHOOL SPEED (15 MPH WHEN CHILDREN ARE PRESENT)	24 x 48	\$ 22.51	\$ 34.41	\$ 57.89	\$ 40.17	\$ 42.57	\$ 58.71

PARKING	12 x 6	\$ 1.49	\$ 1.87	\$ 3.62	\$ 2.41	\$ 2.63	\$ 3.63
	12 x 18	\$ 5.07	\$ 6.64	\$ 10.87	\$ 6.49	\$ 7.03	\$ 10.13
	18 x 24	\$ 10.14	\$ 13.14	\$ 21.73	\$ 12.54	\$ 13.60	\$ 19.83
	24 x 30	\$ 16.89	\$ 21.31	\$ 36.21	\$ 20.65	\$ 22.57	\$ 33.05

DO NOT ENTER	24 x 24	\$ 13.52	\$ 17.08	\$ 28.97	\$ 16.52	\$ 18.68	\$ 26.44
	30 x 30	\$ 21.12	\$ 26.68	\$ 45.31	\$ 25.81	\$ 28.20	\$ 41.31
	36 x 36	\$ 25.59	\$ 35.97	\$ 65.24	\$ 37.17	\$ 41.33	\$ 59.49
	48 x 48	\$ 44.89	\$ 63.21	\$ 109.04	\$ 66.08	\$ 74.72	\$ 105.76

ONE WAY	36 x 12	\$ 9.99	\$ 12.81	\$ 19.79	\$ 12.39	\$ 14.01	\$ 19.83
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TURN	18 x 24	\$ 8.47	\$ 11.57	\$ 19.79	\$ 12.39	\$ 13.54	\$ 19.83
	24 x 30	\$ 13.97	\$ 18.77	\$ 34.27	\$ 20.65	\$ 23.35	\$ 33.05
	30 x 36	\$ 21.07	\$ 29.71	\$ 49.33	\$ 30.98	\$ 33.99	\$ 49.58

WARNING	18 x 24	\$ 8.67	\$ 12.81	\$ 21.73	\$ 12.39	\$ 13.77	\$ 19.83
	36 x 12	\$ 10.14	\$ 12.81	\$ 21.73	\$ 12.39	\$ 14.01	\$ 19.83
	48 x 24	\$ 24.17	\$ 31.81	\$ 57.89	\$ 33.04	\$ 37.36	\$ 52.88
	24 x 24	\$ 13.52	\$ 17.08	\$ 28.97	\$ 16.52	\$ 18.06	\$ 26.44
	30 x 30	\$ 21.12	\$ 26.68	\$ 45.31	\$ 25.81	\$ 29.19	\$ 41.31
	36 x 36	\$ 26.11	\$ 35.97	\$ 65.24	\$ 37.17	\$ 40.79	\$ 59.49
	48 x 48	\$ 46.11	\$ 63.21	\$ 109.04	\$ 66.08	\$ 74.72	\$ 105.76

DELINEATOR (aka California Standard)	18 x 18	\$ 15.21	\$ 19.21	\$ 23.89	\$ 20.11	\$ 20.57	\$ 25.17
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Sign Type	Sizes	Perm-Line			Vulcan		
		ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade	ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade
		PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH
REGULARORY BRIDGE W/DIAGONAL STRIPE	6 x 24	\$ 2.89	\$ 3.89	\$ 6.99	\$ 5.85	\$ 6.37	\$ 8.95
	10 x 30	\$ 5.89	\$ 7.34	\$ 15.11	\$ 11.88	\$ 12.48	\$ 18.37
	12 x 36	\$ 8.71	\$ 11.59	\$ 27.29	\$ 12.39	\$ 13.54	\$ 19.83

WARNING CHEVRON	12 x 18	\$ 4.97	\$ 5.97	\$ 10.87	\$ 6.43	\$ 7.03	\$ 10.13
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WARNING CHEVRON Fluorescent Yellow	12 x 18	\$ 4.97	\$ 10.87	\$ 10.87	N/A	\$ 9.50	\$ 10.86
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CONSTRUCTION	24 x 18	\$ 10.08	\$ 11.97	\$ 21.14	\$ 12.39	\$ 13.54	\$ 19.83
	24 x 24	\$ 13.44	\$ 17.08	\$ 28.76	\$ 16.52	\$ 18.68	\$ 26.44
	30 x 30	\$ 20.97	\$ 26.68	\$ 43.71	\$ 25.81	\$ 29.19	\$ 41.31
	36 x 36	\$ 27.11	\$ 38.43	\$ 62.71	\$ 37.17	\$ 42.03	\$ 59.49
	48 x 48	\$ 46.11	\$ 63.21	\$ 115.91	\$ 66.08	\$ 74.72	\$ 105.76

CONSTRUCTION Fluorescent Orange	24 x 18	X	X	\$ 21.74	N/A	\$ 18.57	\$ 21.69
	24 x 24	X	X	\$ 28.97	N/A	\$ 24.76	\$ 28.92
	30 x 30	X	X	\$ 45.31	N/A	\$ 38.69	\$ 45.19
	36 x 36	X	X	\$ 65.24	N/A	\$ 55.71	\$ 65.07
	48 x 48	X	X	\$ 109.04	N/A	\$ 99.04	\$ 115.68

STREET NAME (Mixed Upper & Lower Case)							
	FLAT	\$ 24.51	\$ 28.41	\$ 39.33	Invalid Bid	Invalid Bid	Invalid Bid
	FLAT 6" Letters	\$ 24.51	\$ 28.41	\$ 49.31	Invalid Bid	Invalid Bid	Invalid Bid
	EXTRUDED	\$ 27.57	\$ 35.87	\$ 49.31	Invalid Bid	Invalid Bid	Invalid Bid
	EXTRUDED 6" Letters	\$ 27.57	\$ 35.87	\$ 52.31	Invalid Bid	Invalid Bid	Invalid Bid
	EXTRUDED 9" Letters	\$ 61.55	\$ 74.91	\$ 99.91	Invalid Bid	Invalid Bid	Invalid Bid

		Perma-Line			Vulcan		
Sign Type	SIZES	ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade	ASTM I aka Glass Bead Sheeting Engineer	ASTM IV aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI aka Full Cube Sheeting Diamond Grade
		PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH	PRICE EACH
TRAFFIC CONES	18"	\$ 5.54			\$ 10.43		
	28"	\$ 8.97			\$ 18.29		
	36"	\$ 13.97			\$ 23.85		
OTHER:							
OTHER:							
COMMENTS: All signs MUTCD with Standard Code #'s Minimums may apply to all items 8' Round if Available Net 30-days							